

**A** GAIN A UNIQUE UNDERSTANDING OF HOME BUYERS' NEEDS AND HOW TO BEST SERVE THEM

**B** RECEIVE SPECIALIZED INFORMATION TO STAY ON TOP OF HOME BUYING ISSUES AND TRENDS

**R** GAIN ACCESS TO EXCLUSIVE RESOURCES TO SHARE WITH YOUR CLIENTS AND GIVE YOU EVEN MORE OF A COMPETITIVE EDGE



The overall goals of the Accredited Buyer's Representative Designation course are to prepare real estate professionals to represent buyer-clients in real estate transactions and provide the quality of service and degree of fidelity to buyers that sellers have customarily enjoyed. In addition, this course will offer ideas and methods for building a buyer representation business.

Instructor: Donna Austin®  
Dates: March 7 & 8  
Time: 8:30 a.m. - 5 p.m.

Did you know REALTORS® with a certification or designation earn up to 82% more than those without?

**Want loyalty from Buyers?**  
KEEP THEM FROM STRAYING WITH THE ABR DESIGNATION

Sponsored by   
Assurance  
FINANCIAL

Registration is required. Fee includes a 1-year membership to REBAC

+5PHR  
Education

		Early Bird ends 3/1	Regular
Class Fee	Members	___\$275	___\$330
	Non-members	___\$299	___\$358

Register online at [faarmembers.com/calendar](http://faarmembers.com/calendar) or complete the registration information below and fax to (540) 736-0301 or email to [lmccaskill@faarmembers.com](mailto:lmccaskill@faarmembers.com)

Name \_\_\_\_\_ Company \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Billing Address \_\_\_\_\_ Zip \_\_\_\_\_

Credit Card \_\_\_\_\_ CVC \_\_\_\_\_

Total \_\_\_\_\_ Exp. Date \_\_\_\_\_ Signature \_\_\_\_\_

NOTE: If you require ADA assistance for the classroom, please call FAAR at time of registration at (540) 373-7711. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the Student's Company Policy before including in business practices. Refunds will only be given in the event FAAR Academy cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) business day prior to the class date.

SECOND FLOOR CLASSROOM, 2050 GORDON W. SHELTON BLVD. FREDERICKSBURG, VA 22401

