



# 2018

## Is your year to earn a designation or certification!

January 30



CCIM Residential Real Estate Analysis  
Instructor: Byron Smith  
Time: 9-5

August 20



Pricing Strategies Advisor (PSA)  
Instructor: Rebecca Straley  
Time: 9-5

February 27



e-PRO  
Instructor: Sarah Stelmok  
Time: 9-5

September 27

Real Estate Investing  
Instructor: Sarah Stelmok  
Time: 9-3

March 7,8



Accredited Buyer Representative  
Instructor: Donna Austin  
Time: 9-5

October 23



Certified Real Estate Team Specialist  
Understanding and Leveraging Teams  
Instructor: Matthew Rathbun  
Time: 9-5

April 24



Military Relocation Professional  
Instructor: Arleen Roberts  
Time: 9-5

November 7



Seniors Real Estate Specialist  
Instructor: Sarah Stelmok  
Time: 8-4

May 9, 10



Seller Representative Specialist  
Instructor: Matthew Rathbun  
Time: 9-5

