

10.8.2018  
At FAAR

WCR presents

# Representing New Home Construction

with Michele Freemyers and Mac Church, moderated by Mary Beth Rich

*2 hours CE RE Related (pending) or 2 hours PL Current Industry Issues & Trends (pending)*

Join this knowledgeable team of instructors as we cover everything you NEED to know to represent your buyers in new home construction. With inventory still historically low, more and more buyers are turning to new construction. This class will cover the differences in the contracts, the different types of financing typically seen, and tips from seasoned realtors to ensure you navigate the process flawlessly for your client.

**October 8**  
**10:30 AM-12:30 PM**

Women's Council of  
**REALTORS®**



*Covers everything you NEED to know on representing your buyers in new home construction!*

Registration is required. Class Fee  \$25 for Members  
 \$35 Non-members

REGISTER ONLINE — at [faarmembers.com/calendar](http://faarmembers.com/calendar), select class, login to register  
OR BY FAX — complete the registration information below and fax to (540) 736-0301.

**+5PHR**  
Education

Name \_\_\_\_\_ Company \_\_\_\_\_  
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Total \_\_\_\_\_ Exp. Date \_\_\_\_\_ Signature \_\_\_\_\_

NOTE: If you require ADA assistance for the classroom, please call FAAR at time of registration at (540) 373-7711. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the Student's Company Policy before including in business practices. Refunds will only be given in the event RECA cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) business day prior to the class date.



FAAR Classroom, Second Floor, 2050 Gordon W. Shelton Blvd., Fredericksburg, VA 22401

The logo for FAAR Academy, featuring a stylized house icon with a star and the text 'FAAR ACADEMY' below it.  
**FAAR**  
ACADEMY