

Short Sales 101



Latte & Learn

Instructor Ali Allen

Date February 12

Time 10 AM - 12 PM



Credits 2 hours CE-RE Related or
2 hours PL- Current Industry Issues and Trends

Have clients behind on their mortgage? Clients calling worried about their forbearance ending? Then this is the class for you! This class will empower agents to successfully present the short sale option to a seller facing financial difficulty. This class will also examine the many differences between a short sale and foreclosure, how to qualify a seller for short sale, short sale lender terms and documents to know, and how to keep the buyer involved in the process from contract to closing.

Cost \$25 members \$35 non-members

REGISTER ONLINE — faarmembers.com/calendar & log in to our system
OR BY FAX — complete the registration information below and fax to (540) 736-0301.

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NOTE: If you require ADA assistance for the classroom, please call FAAR at time of registration at (540) 373-7711. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the Student's Company Policy before including in business practices. Refunds will only be given in the event FAAR Academy cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) business day prior to the class date. By attending this event, you authorize FAAR to use any photos or videos taken during the event in future media promotions.

