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Instructed by
Ali Allen



Are your clients
calling worried about their
forbearance ending?
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Short Sales 101

December 3 | 9 AM - 11 AM | Via ZOOM

You'll leave this class empowered to successfully present the short sale option to sellers facing financial difficulty. You will also examine the significant differences between a short sale and foreclosure, how to qualify a seller for a short sale, short sale lender terms, lender documents to know, and how to keep the buyer involved in the process from contract to closing.

Credits 2 hours CE Real Estate Related or 2 hours PL Current Industry Issues & Trends

Cost \$25 members \$35 non-members

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NOTE: If you require ADA assistance for the classroom, please call FAAR at time of registration at (540) 373-7711. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the Student's Company Policy before including in business practices. Refunds will only be given in the event FAAR Academy cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) business day prior to the class date. By attending this event, you authorize FAAR to use any photos or videos taken during the event in future media promotions.

