

**ACHIEVE
MORE
WITH YOUR
RENE CERTIFICATION**

**ELEVATE YOUR
NEGOTIATION GAME...
REGISTER TODAY!**

November 1 & 2 | 9AM - 5PM | Matthew Rathbun instructs at FAAR

WHAT TO EXPECT

The RENE Certification Course is an interactive experience to help negotiators elevate their game! The course examines all types of negotiation formats and methods -- including virtual -- so that today's negotiators can play the game to win. A full spectrum of tips, tools, and techniques are provided so that you can provide effective results for your client.

Visit REBINstitute.com for a full course summary and to learn how to earn the RENE certification. **BONUS:** RENE is an ABR, CRB & SRS elective.



Craft a strategy for negotiation and learn when and how to negotiate



Adjust your communication style to achieve optimum results with any party in the transaction



Negotiate effectively face-to-face, on the phone, or through email and other media

CREDITS: 8 hours CE RE Related or 2 hours PL Current Industry Issues & Trends

"Super interactive & fun!" "Great class. Great networking" "Logical. Practical. In-depth."

Class Fee: *Early Bird: Register on or by 10/25* *Regular Pricing: 10/26 & after*

**REGISTER AT
FAARMEMBERS.COM/CALENDAR**

<u> </u> \$199 Members	<u> </u> \$249 Members
<u> </u> \$229 Non-members	<u> </u> \$299 Non-members

Name _____ Company _____
 Phone _____ Email _____
 Credit Card _____ Zip _____ CVC _____
 Billing Address _____
 Total _____ Exp. Date _____ Signature _____

NOTE: If you require ADA assistance for the classroom, please call FAAR at time of registration at (540) 373-7711. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the student's Company Policy before including in business practices. Refunds will only be given in the event FAAR Academy cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) business day prior to the class date. By attending this event, you authorize FAAR to use any photos or videos taken during the event in future media promotions.

FAAR Classroom, 2nd Floor, 2050 Gordon W. Shelton Blvd., Fredericksburg, VA 22401

