



# Broker Management Seminar

September 19, 2022 | 9 AM - 5 PM | Zoom



In addition to the required 16 hours of continuing education courses Brokers must complete 6 hours of broker management courses and 2 hours of broker management supervision. The Broker Seminar focuses on real estate management and safe company policies and procedure, while meeting the course requirements for license renewal in just 1 day!

9-11 AM **Broker Management Basics**

**Credits: 2 hours Broker Management**

An overview of roles and responsibilities of broker management with an emphasis on risk management issues

11 AM-1 PM **Broker Case Studies**

**Credits: 2 hours Broker Management**

Enjoy several interactive case studies of sticky scenarios to navigate successfully

1 - 3 PM **Broker Advertising Regulations**

**Credits: 2 hours Broker Management**

Take an in depth look at advertising regulations that affect print, digital, email and texting communications.

3 - 5 PM **Broker Management Supervision**

**Credits: 2 hours Broker Mgmt. Supervision**

cover an overview of the broker supervision requirements under the Code of Virginia and the Real Estate Board Regulations. This course satisfies the new 2019 regulation for 2 hours Broker Supervision credits.

## NON-BROKERS

Receive 8 hours of Real Estate Related CE for these classes!

\*Students missing more than 10 minutes of class, cannot be given credit.



Registration required—Check one or more classes above.

Class Fee**	Entire Seminar	Single Class
Members	\$99	\$25
Non-Members	\$120	\$35

REGISTER ONLINE at [faarmembers.com/calendar](http://faarmembers.com/calendar)

OR email completed registration information to [education@faarmembers.com](mailto:education@faarmembers.com)

Name \_\_\_\_\_ Company \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Credit Card \_\_\_\_\_ CVC \_\_\_\_\_ Zip \_\_\_\_\_

Total \_\_\_\_\_ Exp. Date \_\_\_\_\_ Signature \_\_\_\_\_

NOTE: If you require ADA assistance for the classroom, please call FAAR at time of registration at (540) 373-7711. Opinions and information delivered in all FAAR courses should be confirmed as compliant with the Student's Company Policy before including in business practices. Refunds will only be given in the event FAAR Academy cancels the class or if the registrant withdraws from the class by contacting FAAR during business hours, at least one (1) business day prior to the class date. By attending this event, you authorize FAAR to use any photos or videos taken during the event in future media promotions. The FAAR Academy Classroom is located on the 2nd floor at 2050 Gordon W Shelton Blvd., Fredericksburg, Virginia 22401

Webinar instructions will be sent to registered attendees before the class